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SATURDAY, MARCH 6, 1915.

## A Line o' Cheer Each Day o' the Year.

By JOHN KENDRICK BANGS.

First printing of an original poem, written daily  
for The Washington Herald.

### A CHANGE OF HEART.

Sometimes when I am bored I wish  
The Lord had made me just a fish  
To swim around the deep blue seas,  
And do whatever clanked to please;  
And then the thought comes over me  
How dark and lonesome is the sea;  
How wet and cold it is below;  
How aimless swimming to and fro  
With no one nigh to crack a joke,  
With life one everlasting soak;  
No love or laughter, dance or song;  
No sense of right, no sense of wrong;  
Compelled whatever we eat to look  
Within for some unwelcome hook.  
Lest we be yanked from home and friends  
For mortal's gastronomic ends.

'Tis then my boredom flies away  
Like snows upon a springy day  
And thanks rise to the Lord that He  
Has mercifully made me ME!

(Copyright, 1914.)

A member of a German society of expert  
marksmen was found dead with a rifle between  
his knees and a bullet in his brain. And a lot of  
people are trying to take away from him his repu-  
tation as an expert.

Another threatened breach of neutrality—the  
florists have decreed that the cornflower shall be  
the correct boutonniere for the coming season. Now  
the cornflower happens to be the Kaiser's favorite  
and he is seldom seen in public without it.

The ninety-nine-year lease of Dalny and Port  
Arthur given to the Japanese by China is far more  
sensible than going to war over it. No telling  
what may happen within that near-century. By  
that time the Celestial republic may be strong  
enough to decline to renew the lease.

In the opinion of the Rev. Dr. Percy Stickney  
Grant, rector of the Church of the Ascension, New  
York City, the divorce rule of the religious body  
with which he is connected is medieval and per-  
nicious. Now that the Nevada divorce industry  
has resumed business, Dr. Grant's co-operation  
will no doubt be of considerable service to those  
who thrive by it.

A Pittsburgh bank was compelled to close its  
doors, inspiring this statement from John Shelton  
Williams, Comptroller of the Treasury: "The  
failure of the German National Bank has no signifi-  
cance as bearing upon the general business situa-  
tion, but again illustrates the truth of the saying  
that 'The way of the transgressor is hard.' The  
scripture says also: 'Judge not, lest ye be judged.'"

The American Legion, an organization which  
it is proposed shall organize 300,000 men who have  
served in the wars of the United States, has pro-  
posed a charter under the laws of the State of  
New York. Senator Chamberlain has called atten-  
tion to the unconstitutionality of such an organiza-  
tion and the menace to the peace and safety of the  
United States which it threatens. In one day it  
is Theodore Roosevelt, jr., who is one of the in-  
corporators. What may happen in the future?

Recent inquirers into the methods of the bread  
trusts has revealed the startling fact that the staff  
of life of the present moment is a composite affair,  
a chemical combination with just enough wheat  
flour to preserve the tradition. The most amazing  
thing about this modern product is that both in  
appearance and in flavor it seems to be the equal  
of the bread of our forefathers. Have we been  
mistaken in our estimate of food values? Have  
we been doing an injustice to plaster of paris  
and all the other chemicals which are combined  
with a minimum of wheat flour in the really  
artistic loaves now turned out by the bread trust?

It is impossible to criticize the action of the  
Commissioners of the District of Columbia in plac-  
ing Raymond W. Pullman at the head of the police  
department. They have been bold enough to enter  
upon an experiment such as the governing authori-  
ties of no other municipality have dared to try. In  
appointing a gentle Sunday school teacher and  
timid supporter of the Golden Rule to an office  
requiring, hitherto, the exercise of a more or less  
arbitrary authority to maintain the law, the Com-  
missioners have assumed a responsibility that  
nobody will envy them. Mr. Pullman's personal  
qualifications are unquestioned. He will have to  
make good as police chief to gain the confidence of  
the people of Washington.

The question of beer or no beer at Harvard was  
fought to a standstill at the Forum meeting on  
Wednesday night, when the 150 men present split  
evenly on the question: "Resolved, That beer  
shall not be served at class functions." It was  
argued from every angle. J. D. Taylor said that  
Dr. Eliot, president emeritus, told him if he had  
to begin life over again he wouldn't touch alcohol.  
In reply Clifford Farrington pointed out that at  
the sophomore banquet last year President Lowell  
sat through all the festivities with a bottle of beer  
before him, a long English pipe in his mouth and a  
happy smile on his face. This, the speaker asserted,  
was as good backing for beer as anything the  
antis could show to the contrary. But, did they  
take a look at the president the morning after?

## The End of the War?

In the current number of the Contemporary  
Review, one of the leading English periodicals,  
there are two articles, one by Dr. E. J. Dillon and  
the other by Harold Spender, which make very  
interesting reading right at this moment. Both  
of these articles are practically on the same sub-  
ject, although written from slightly different points  
of view. This subject is the probable duration of  
the present war and the terms of peace that will,  
in all likelihood, mark its close. Dr. Dillon, it may  
be said, is a well-known English publicist, having  
an especial familiarity with political and social  
conditions on the continent of Europe. Harold  
Spender is in the front rank of the journalists of  
Great Britain.

Dr. Dillon's article is devoted, in the main, to  
warning his countrymen as to the extent of the  
sacrifice which they must be prepared to make in  
effort to better suited to the actual requirements  
of the present situation, and optimism, so far as  
Germany and Germany's purpose is concerned, has  
been the great sin of Russia, England and France  
in the past. The solemn fact has to be faced that if  
peace were concluded today, Germany would pos-  
sess Belgium and the northern part of France with  
all the vast industries of this territory. Russia  
would lose the most valuable portion of Poland  
and part of Trans-Caucasia, while Germany would  
retain her army and navy and all her powerful  
organizations and would lose only her anaemic  
colonies. This would leave Germany in measur-  
able control of Europe, if not of the world.

A great many people in England have been  
looking forward to internal trouble in Germany,  
followed by the disruption of the country, as one  
of the possible means of ending the war. But this  
could only come from an unbearable economic  
strain caused by German reverses in the field,  
followed in due course by a dwindling of German  
food supplies. No such German reverses have, as  
yet, occurred. Fear of Hungary's defection from  
Austria may be dismissed as improbable, because  
Hungary and her statesmen were the originators  
of the war. There is a party in Turkey opposed  
to the political leaders there who were responsible  
for the alliance with Germany. But there is nothing  
now that the allies can offer to Turkey in  
order to induce her to retire from the contest. The  
doom of Turkey has already been decreed and is  
on the point of being accomplished. In a few  
days or a few weeks more the Dardanelles will be  
forced and the government of Turkey must retire  
to Asia.

The war in Western Europe has degenerated  
into a sappers' siege and this kind of a contest may  
last for years. So far neither the allies nor the  
Germans have advanced at all since they took up  
their position in the trenches last fall, and the bat-  
tle, if so it can be called, is an apparently endless  
one. Germany overran Belgium in a short time  
and has now splendidly fortified herself there. Bel-  
gium has, in fact, become a part of Germany's  
fortress, and it will require a long and tremen-  
dous struggle on the part of the allies to get her  
out of the country and force her back to her own  
territory on the other side of the Rhine. Thus far  
the progress of Russia's armies has been disap-  
pointing. The fall of Warsaw must be contem-  
plated as a near possibility.

More than this, England must take into con-  
sideration the danger of disaffection in both Rus-  
sia and France. Here Dr. Dillon speaks guardedly  
but it is plain that he entertains some doubt as  
to the staying power that Russia and France may  
exhibit. At any rate they must be helped finan-  
cially by England. Whether Italy and Roumania  
can play a very helpful part, if they enter the war,  
is open to more or less doubt. Both these coun-  
tries are animated by exceedingly selfish motives.  
Italy will probably confine herself solely to capturing  
that portion of the Austrian territory opening  
on the Adriatic which formerly used to belong to  
Italy. Of all countries that are or may be parties  
to the present struggle, the statesmanship of Italy  
is the one most supported by interest alone.

There remains then the question whether Ger-  
many can be brought to her knees and if so, within  
a short space of time, by a mere policy of attrition.  
It is obvious now that Germany's resources and  
her organization have been greatly undervalued.  
All classes of people of the country, admirals, gen-  
erals, financiers, bankers, railway managers, econ-  
omists, commercial men, journalists and merchants  
have been at work for years in preparing for this  
war of conquest. Up to this moment supplies of  
everything in the country have been abundant and  
now Germany has new sources of supply in the  
territory in France, Belgium and Poland that she  
has seized. The accumulation of gold in the Ger-  
man treasury is very large. It is questionable  
whether the German commandeering of grain and  
other home supplies has not been due more to  
caution than to any actual want. There is no sign  
yet of financial trouble in Germany despite the fall  
in German exchange in other lands. Taking ac-  
count of all her losses the armies of Germany are  
still, so far as can be seen, equal in number to the  
armies of the allies. Japan can be of no further  
assistance to the allies unless she is willing to send  
to Europe as many as 600,000 troops. The entrance  
into the contest of a mere 200,000 or 300,000 Japa-  
nese would not be of any material benefit; and the  
interests of Japan plainly forbid that she should  
suffer any further losses than she has already. She  
is herself in an exceedingly straitened financial  
state. Altogether Dr. Dillon calculates that the  
English must be prepared to sustain a war lasting  
two years more at the least, if she wishes to gain  
any real victory.

The title of Mr. Spender's article is "Watch-  
man, what of the Night?" He dwells upon the  
tendency of the war to assume world wide dimen-  
sions and to the angry replies from the battle-  
ground that the "logic of the stricken field" is the  
only source from which a settlement of the war  
can come. But Mr. Spender's answer to this is  
that the stricken field has no logic short of exter-  
mination, and that the end of war is peace. A  
lesson was taught to all combatants, present or  
future, by Bismarck after the battle of Sadowa in  
1866. Prussia set out to crush Austria-Hungary,  
but after the great defeat of Austria at Sadowa  
Bismarck saw that it was wise to make peace with

the country and retain her eternal friendship  
rather than to crush her and secure her eternal  
enmity. It was probably the wisest stroke of diplo-  
macy in all his life. Some such conclusion of the  
present struggle ought to be looked for and the  
hand of diplomacy ought to be used to accomplish  
it. Of course the independence of Belgium is a  
sine qua non of peace. But in the interest of Bel-  
gium itself, the country ought not to be made the  
cockpit of a second invasion. That is to say,  
Germany must be induced in some way to retire  
from the country. Similarly also France will be  
forever unsatisfied until she recovers possession  
of Alsace and Lorraine; and Mr. Spender intimates,  
with great plainness, that the wisest end  
to be sought is to convince Germany that her best  
interests lie in the surrender of these three coun-  
tries or provinces.

It may be said that one end of the war has been  
to wipe out Prussian militarism and that the war  
will be unsuccessful unless this militarism is abol-  
ished; but it is clear that German militarism has  
already failed of its purpose. It has not subjugat-  
ed France, and the German people, even her war  
lords, must see that France cannot be subjugated  
in the present war. The war has, in fact, become  
a defensive struggle on the part of Germany. All  
the German Socialists have made it plain that from  
now on it is only a defensive war that will claim  
their allegiance. Conversely the allies must aban-  
don the idea of an extermination of Germany.  
Seventy-five millions of people cannot be exter-  
minated, nor can Germany be split up again into the  
political elements, as these were constituted prior  
to the Franco-Prussian war.

Sooner or later these substantial underlying  
facts must be recognized by the parties concerned.  
As soon as they are recognized it is only a  
step further to German realization of the truth that  
with Alsace and Lorraine given up, Belgium re-  
stored to her people, the Turks driven out of Eu-  
rope and Russia granted her long cherished outlet  
to the southward, the principal long-standing  
national "grouches" of Europe have disappeared  
and with them all the objections to a general Eu-  
ropean disarmament. Jean de Bloch, the Polish  
economist, prophesied in his well-known book  
written in 1898, that the forthcoming great war in  
Europe would result in a deadlock. He declared  
that the people of Europe would not consent that  
warfare should be pushed to the point of mutual  
annihilation or that the whole of Western Europe  
should be made as Belgium is now. Sooner or  
later statesmen would resume the part that they  
had handed over to the sword and would settle the  
war in the manner just indicated.

For our own part, we should not be surprised  
if this prophecy, which Mr. Spender recalls, is  
reasonably near fulfillment.

## What Labor Is Trying to Do.

By JOHN D. HARRY.

IN THIS country one often notices signs of  
a misunderstanding in regard to what labor is  
trying to do. From the charges made one might  
think that labor was a destruc-  
tive agency. To its friends  
and to all that are related to  
labor, that is, to the public at  
large, it seems worth while  
that its real nature should be  
emphasized.

Labor is not trying to de-  
stroy anything. It is essen-  
tially constructive. All it asks  
is a fair chance. It should be  
borne in mind that labor is  
not, as has been claimed in the  
past, a mere commodity. It is human power.  
It expends itself for the purpose of maintaining, not  
only its own life, but the life of those dependent  
upon it. And those dependent upon labor include  
the whole world.

The very people who most successfully and  
most unworthily exploit labor live on labor. But  
for labor they would perish. In the past they  
gave labor as little as possible. Consequently  
labor was abused and degraded and weakened. Out  
of the labor market, like a great pen of slavery,  
came millions to be sacrificed, consisting not only  
of men, but of women and children.

For generations labor has been struggling to  
make this sacrifice impossible and to place itself  
on the basis where it belongs, where it can secure  
from the whole world the recognition of its serv-  
ice. It knows, and it is striving to make the world  
know, that, without it, human life cannot con-  
tinue. As soon as a full understanding is reached,  
it believes that its claims will be appreciated at  
their true worth and properly rewarded.

The struggle of labor has been bitter and  
long. The failures have been many and the suc-  
cesses have been few. But steadily it has grown  
more enlightened. Now it asks as its right for a  
share in its results that shall enable the laborers  
to develop themselves as women and men, as  
mothers and fathers, as sisters and brothers. As  
its right it asks for a voice in the shaping of the  
conditions that affect its own welfare, relating to  
health, and to hours, and to regulations of service.  
Instead of doing harm to the world by its de-  
mands, it confidently asserts that it does good,  
through co-operating with the law that makes in-  
jury to great masses of human beings harmful to  
all society, destructive to the generations of today,  
menacing to the generations to come.

### What Is a Progressive?

Of the five members of the Federal Trade  
Commission, two are called Progressives. Both  
of them drew the short terms, indicating the gen-  
eral idea that the Progressive is a probationary  
proposition. However, it is observed that the  
Progressives always accept, which indicates that  
they possess the permanent political quality of  
taking all they can get. But after all, the puzzle  
remains: What is a Progressive?—Philadelphia  
Public Ledger.

A distinguished German educator, opposing  
the proposition to abolish the study of English in  
the German public schools, says English will un-  
doubtedly continue to be the trade language of the  
world. Surely this suggests grounds for hope that  
the United States is not to be Germanized, after  
all.

That it would require something more dis-  
tracting than active participation in the greatest  
war in the history of the race to put the Scottish  
commercial instinct out of working order is made  
evident by the recent discovery that a Glasgow  
metal firm has been shipping hematite to the  
Krupps in Germany. Talk about American greed  
for the mighty dolls!

## "A TEMPERED WIND"

BY O. HENRY

(Copyright, 1915, by the McClure Newspaper Syndicate.)

The first time my optical nerves was disturbed by the sight of Buck-  
ingham Skinner was in Kansas City. I was standing on a corner when I  
saw Buck stick his straw-colored head out of a third-story window of a  
business block and holler, "Whoa, there! Whoa!" like you would in en-  
deavoring to assuage a team of runaway mules.

I looked around; but all the animals I see in sight is a policeman, hav-  
ing his shoes shined, and a couple of delivery wagons hitched to posts.  
Then in a minute downstairs tumbles this Buckingham Skinner, and runs  
to the corner, and stands and gazes down the other street at the imaginary  
dust kicked up by the fabulous hoofs of the fictitious team of chimerical  
quadrupeds. And then B. Skinner goes back up to the third-story room  
again, and I see that the lettering on the window is "The Farmers' Friend  
Loan Company."

By and by Straw-top comes down again, and I crossed the street to  
meet him, for I had my ideas. Yes, sir, when I got close I could see  
where he overdone it. He was Reub all right as far as his blue jeans and  
cowhide boots went, but he had a matinee actor's hands, and the rye straw  
stuck over his ear looked like it belonged to the property man of the Old  
Homestead Co. Curiosity to know what his graft was got the best of me.  
"Was that your team broke away and run just now?" I asked him, polite.  
"I tried to stop 'em," says I, "but I couldn't. I guess they're half way back  
to the farm by now."

"Gosh blame them darned mules," says Straw-top, in a voice so good  
that I nearly apologized; "they're a'lus bustin' loose." And then he looks  
at me close, and then he takes off his lacyed hat, and says, in a different  
voice: "I'd like to shake hands with Parleyvoo Pickens, the greatest street  
man in the West, barring only Montague Silver, which you can no more  
than allow."

I let him shake hands with me.  
"I learned under Silver," I said; "I don't begrudge him the lead. But  
what's your graft, son? I admit that the phantom flight of the non-existing  
animals at which you remarked 'Whoa' has puzzled me somewhat. How  
do you win out on the trick?"

Buckingham Skinner blushed.  
"Pocket money," says he; "that's all. I am temporarily unfinanced.  
This little coup de rye straw is good for forty dollars in a town of this  
size. How do I work it? Why, I involve myself, as you perceive, in the  
loathsome apparel of the rural dabb. Thus embalm'd I am Jonas Stubble-  
field—a name impossible to improve upon. I repair noisily to the office of  
some loan company conveniently located in the third-floor, front. There I  
lay my hat and yarn gloves on the floor and ask to mortgage my farm for  
\$2,000 to pay for my sister's musical education in Europe. Loans like that  
always suit the loan companies. It's ten to one that when the note falls  
due the foreclosure will be leading the semiquavers by a couple of lengths.  
"Well, sir, I reach in my pocket for the abstract of title; but I suddenly  
hear my team running away. I run to the window and emit the word—  
or exclamation, whichever it may be—viz, 'Whoa!' Then I rush down-  
stairs and down the street, returning in a few minutes. 'Dang them mules,'  
I says; 'they done run away and busted the doubletree and two traces. Now  
I got to hoof it home, for I never brought no money along. Reckon we'll  
talk about that loan some other time, gentlemen.'"

"Then I spreads out my tarpaulin, like the Israelites, and waits for  
the manna to drop.  
"Why, no, Mr. Stubblefield," says the lobster-colored party in the  
spies and dotted pique vest; "oblige us by accepting this ten-dollar bill until  
tomorrow. Get your harness repaired and call in at ten. We'll be pleased  
to accommodate you in the matter of this loan."

"It's a slight thing," says Buckingham Skinner, modest, "but, as I  
said, only for temporary loose change."

"It's nothing to be ashamed of," says I, in respect for his mortification;  
"in case of an emergency. Of course, it's small compared to organizing a  
trust or bridge whist, but even the Chicago University had to be started in  
a small way."

"What's your graft these days?" Buckingham Skinner asks me.  
"The legitimate," says I. "I'm handling rhinestones and Dr. Olem  
Sinapi's Electric Headache Battery and the Swiss Warbler's Bird Call, a  
small lot of the new queer ones and twos, and the Bonanza Budget, consist-  
ing of a rolled-gold wedding and engagement ring, six Egyptian lily bulbs,  
a combination pickle fork and nail-clipper, and fifty engraved visiting cards  
—no two names alike—all for the sum of 38 cents."

"Two months ago," says Buckingham Skinner, "I was doing well down  
in Texas with a patent instantaneous fire kindler, made of compressed wood  
ashes and benzine. I sold loads of 'em in towns where they like to burn  
niggers quick, without having to ask somebody for a light. And just  
when I was doing the best they strikes oil down there and puts me out of  
business. 'Your machine's too slow, now, pardner,' they tells me. 'We can  
have a coon in hell with this here petroleum before your old flint-and-tinder  
truck can get him warm enough to perfess religion.' And so I gives up the  
kindler and drifts up here to K. C. This little curtain-raiser you seen me  
doing, Mr. Pickens, with the simulated farm and the hypothetical team,  
ain't in my line at all, and I'm ashamed you found me working it."

"No man," says I, kindly, "need be ashamed of putting the skunk  
on a loan corporation for even so small a sum as ten dollars, when he is  
financially abashed. Still, it wasn't quite the proper thing. It's too much  
like borrowing money without paying it back."

I liked Buckingham Skinner from the start, for as good a man as ever  
stood over the axles and breathed gasoline smoke. And pretty soon we  
gets thick, and I let him in on a scheme I'd had in mind for some time, and  
offers to go partners.

"Anything," says Buck, "that is not actually dishonest will find me  
willing and ready. Let us perorate into the inwardness of your propo-  
sition. I feel degraded when I am forced to wear property straw in my hair  
and assume a bucolic air for the small sum of ten dollars. Actually, Mr.  
Pickens, it makes me feel like the Ophelia of the Great Occidental All-  
Star One-Night Consolidated Theatrical Aggregation."

This scheme of mine was one that suited my proclivities. By nature I  
am some sentimental, and have always felt gentle toward the mollifying  
elements of existence. I am disposed to be lenient with the arts and  
sciences; and I find time to instigate a cordiality for the more human works  
of nature, such as romance and the atmosphere and grass and poetry and  
the Seasons. I never skin a sucker without admiring the prismatic beauty  
of his scales. I never sell a little aquiferous trifle to the man with the hoe  
without noticing the beautiful harmony there is between gold and green.  
And that's why I liked this scheme; it was so full of outdoor air and land-  
scapes and easy money.

We had to have a young lady assistant to help us work this graft; and  
I asked Buck if he knew of one to fill the bill.

"One," says I, "that is cool and wise and strictly business from her  
pompadour to her Oxford. No ex-toe-dancers or gum-chewers or crayon  
portrait canvassers for this."

Buck claimed he knew a suitable feminine and he takes me around to  
see Miss Sarah Malloy. The minute I see her I am pleased. She looked to  
be the goods as ordered. No sign of the three p's about her—no per-  
oxide, patchouli, nor pean de soire; about twenty-two, brown hair, pleasant  
ways—the kind of a lady for the place.

"A description of the sandbag, if you please," she begins.  
"Why, ma'am," says I, "this graft of ours is so nice and refined and  
romantic, it would make the balcony scene in 'Romeo and Juliet' look like  
second-story work."

We talked it over, and Miss Malloy agreed to come in as a business  
partner. She said she was glad to get a chance to give up her place as  
stenographer and secretary to a suburban lot company, and go into some-  
thing respectable.

This is the way we worked our scheme. First, I figured it out by a  
kind of a proverb. The best grafts in the world are built up on copy-book  
maxims and psalms and proverbs and Esau's fables. They seem to kind  
of hit off human nature. Our peaceful little swindle was constructed on the  
old saying: "The whole push loves a lover."

One evening Buck and Miss Malloy drives up like blazes in a buggy  
to a farmer's door. She is pale but affectionate, clinging to his arm—  
always clinging to his arm. Any one can see that she is a peach and of the  
clinging variety. They claim they are eloping for to be married on account  
of cruel parents. They ask where they can find a preacher. Farmer says,  
"B'gum there ain't any preacher nigher than Reverend Abels, four miles  
over on Caney Creek." Farmeress wipes her hand on her apron and rubs  
bees through her specs.

Then, lo and look ye! Up the road from the other way jogs Parleyvoo  
Pickens in a gig, dressed in black, white necktie, long face, sniffing his

nose, emitting a spurious kind of noise resembling the long meter doxology.

"B'pinks!" says farmer, "if that ain't a preacher now!"

It transpires that I am Rev. Abijah Green, traveling over to Little  
Bethel school-house for to preach next Sunday.  
The young folks will have it they must be married, for pa is pursuing  
them with the plow mules and the buckboard. So the Reverend Green, after  
hesitation, marries 'em in farmer's parlor. And farmer grins, and has in  
cider, and says "B'gum!" and farmeress sniffles a bit and pats the bride on  
the shoulder. And Parleyvoo Pickens, the wrong reverend, writes out a  
marriage certificate, and farmer and farmeress sign it as witnesses. And  
the parties of the first, second, and third part gets in their vehicles and  
rides away. Oh, that was an idyllic graft! True love and the loving kind  
and the sun shining on the red barns—it certainly had all other impostures  
I know about beat to a batter.

I suppose I happened along in time to marry Buck and Miss Malloy at  
about twenty farm-houses. I hated to think how the romance was going to  
fade later on when all them marriage certificates turned up in banks where  
we'd discounted 'em, and the farmers had to pay them notes of hand they'd  
signed, running from \$300 to \$500.

On the 15th day of May us three divided about \$6,000. Miss Malloy  
nearly cried with joy. You don't often see a tenderhearted girl or one that  
was so bent on doing right.

"Boys," says she, dabbing her eyes with a little handkerchief, "this  
stake comes in handier than a powder rag at a fat men's ball. It gives me  
a chance to reform. I was trying to get out of the real estate business  
when you fellows came along. But if you hadn't taken me in on this neat  
little proposition for removing the cuticle of the rutabaga propagators I'm  
afraid I'd have got into something worse. I was about to accept a place  
in one of these Women's Auxiliary Bazaars, where they build a paragonage  
by selling a spoonful of chicken salad and a cream-puff for seventy-five cents  
and calling it a Business Men's Lunch."

"Now I can go into a square, honest business, and give all them queer  
jobs the shake. I'm going to Cincinnati and start a palm reading and clair-  
voyant joint. As Madame Saramali, the Egyptian Sorceress, I shall give  
everybody a dollar's worth of good honest prognostication. Good-by, boys.  
Take my advice and go into some decent fake. Get friendly with the police  
and newspapers and you'll be all right."

So then we all shook hands, and Miss Malloy left us. Me and Buck  
also rose up and sauntered off a few hundred miles; for we didn't care to  
be around when them marriage certificates fell due.

With about \$4,000 between us we hit that bumptious little town off the  
New Jersey coast they call New York.

If there ever was an aviary overstocked with jays it is that Yaptown-  
on-the-Hudson. Cosmopolitan they call it. You bet. So's a piece of fly-  
paper. You listen close when they're buzzing and trying to pull their feet  
out of the sticky stuff. "Little old New York's good enough for us"—  
that's what they sing.

There's enough Reubs walk down Broadway in one hour to buy up a  
week's output of the factory in Augusta, Maine, that makes Knauthy  
Knovelities and the Little Phine Plum oriole gold finger ring that sticks  
a needle in your friend's hand.

You'd think New York people was all wise; but no. They don't get  
a chance to learn. Everything's too compressed. Even the hayseeds are  
bated hayseeds. But what else can you expect from a town that's shut off  
from the world by the ocean on one side and New Jersey on the other?

It's no place for an honest grafter with a small capital. There's too big  
a protective tariff on bunco. Even when Giovanni sells a quart of worm  
worms and chestnut hulls he has to hand out a pint to an insectivorous cop.  
And the hotel man charges double for everything in the bill that he sends  
by the patrol wagon to the altar where the duke is about to marry the  
heirress.

But old Badville-near-Coney is the ideal burg for a refined piece of  
piracy if you can pay the bunco duty. Imported grafts come pretty high.  
The custom-house officers that look after it carry clubs, and it's hard to  
smuggle in even a bib-and-tucker swindle to work Brooklyn with unless  
you can pay the toll. But now, me and Buck, having capital, descend  
upon New York to try and trade the metropolitan backwoodsmen a few  
glass beads for real estate just as the Vans did a hundred or two years ago.  
At an East Side hotel we gets acquainted with Romulus C. Atterbury,  
a man with the finest head for financial operations I ever saw. It was all  
bald and glossy except for gray side whiskers. Seeing that head behind an  
office railing, and you'd deposit a million with it without a receipt. This  
Atterbury was well dressed, though he ate seldom; and the synopsis of his  
talk would make the conversation of a siren sound like a cab driver's kiel.  
He said he used to be a member of the Stock Exchange, but some of the big  
capitalists got jealous and formed a ring that forced him to sell his seat.

Atterbury got to liking me and Buck and he begun to throw on the  
canvas for us some of the schemes that had caused his hair to vacate. He  
had one scheme for starting a National Bank on \$45 that made the Missis-  
sippi Bubble look as solid as a glass marble. He talked this to us for three  
days, and when his throat was good and sore we told him about the roll  
we had. Atterbury borrowed a quarter from us and went out and got a box  
of throat lozenges and started all over again. This time he talked bigger  
things, and he got us to see 'em as he did. The scheme he laid out looked  
like a sure winner, and he talked me and Buck into putting our capital  
against his burnished dome of thought. It looked all right for a kid-gloved  
graft. It seemed to be just about an inch and a half outside of the reach  
of the police, and as money-making as a mint. It was just what me and  
Buck wanted—a regular business at a permanent stand, with no open air  
spelling with tonsilitis on the street corners every evening.

(CONTINUED IN TOMORROW'S PAPER.)

## Morning Smiles.

**Up to Date.**  
"Jiggs is selling stock for a new ven-  
ture."  
"What's the name of it?"  
"A merchant submarine."—Buffalo Ex-  
press.

**Fame.**  
Eighteen enterprising soda fountains in  
Philadelphia are serving Billy Sundae.  
—New York Tribune.

**He Collected.**  
"How did the rubber act?" asked the  
curious one of the hold-up victims.  
"Oh, he was calm and collected," re-  
sponded the victim, mindful of his empty  
pockets.—Buffalo Express.

**Couldn't Resist.**  
"She intended to refuse him, but she is  
such a lover of bargains that she could  
not."  
"How was that?"  
"He looked so cheap when she turned  
him down that she snapped him up."  
—Houston Post.

**The Winner.**  
"How's your brother, Tommy?"  
"All in bed, mink